



## PEOPLE. TECHNOLOGY. INNOVATIONS.

The trade fair for crop production & smart farming!

REVIEW AGRITECHNICA ASIA 25-27 MAY 2022 BITEC | BANGKOK | THAILAND



### **BIG CROWDS. BIG SUCESS**

About 8,500 participants converged at the AGRITECHNICA ASIA 2022 for three days, where the audiences could exchange and update on technical innovations.

Visitors eagerly walked the trade fair to gain inspiration and to meet with more 250 trusted international brands and local companies to discuss their projects. Here is a re-cap of the exciting marketplace these visitors experienced.

8,326 trade participants



250 Brands



**59** Countries



7,207

Seminar attendees listened to 218 speakers From 12 countries in 98 accompanying hybrid



Over 60% of the exhibition space of 2022 has already been rebooked for next edition in 2024



## **TOP 10 EXHIBITOR COUNTRIES**





















**Thailand** 

India

Germany

Italy

China

**Finland** 

Australia

Japan

South Korea

Spain

### **EXHIBITOR SATISFACTION**



### **Overall Assessment**

**94%** of exhibitors evaluate their trade fair participation positively



### **Quality of visitors**

88% of exhibitors evaluate these positively

### **Achievement of goals**

90% of exhibitors anticipate positive post trade fair business



### **Renewed participation**

98% of exhibitors will certainly or probably participate in AGRITECHNICA ASIA on 22—24 May 2024



#### **COUNTRY PAVILION**







### **TOP 10 VISITOR COUNTRIES**

- 1. Thailand
- 2. India
- 3. Malaysia
- 4. Vietnam
- 5. China
- 6. Cambodia
- 7. Singapore
- 8. Netherland
- 9. Italy
- 10. Indonesia



### **Top 10 Visitor's business**



### Top 10 crops of interest

- 1. Rice
- 2. Maize/Corn
- 3. Fruits/Vegetables
- 4. Cassava
- 5. Sugarcane
- 6. Potato
- 7. Forage/Grass
- 8. Oil Palm
- 9. Wheat
- 10. Rubber

# Top 10 Products and services Visitors are interested in

- 1. Tractor
- 2. Soil Preparation
- 3. Drilling/Sowing
- 4. Plant Protection/Spray Machines
- 5. Fertilizing
- 6. Irrigation
- 7. Harvesting
- 8. Transport
- 9. Storages
- 10. Renewable energy



Director Board

35% Division Manager

Team

Leader

86% of visitors are involved in the purchasing and procurement decision

82% of visitors intend to visit the next AGRITECHNICA ASIA in May 2024.









### **VOICING YOUR OPINIONS**





### **CLAAS Regional Center South East Asia Ltd.**

"AGRITECHNICA ASIA 2022 brings together the international audiences. We are able to meet people from across different sectors not just only from Thailand but also from other Asian countries, for example Korea and the Philippines. This gives us the opportunity to network and interact with large audiences. This is something that we are very happy about."

Mr. Anil Menon | Managing Director | CLAAS Regional Center South East Asia Ltd.



#### Maschio Gaspardo

"AGRITECHNICA ASIA has a good location in Bangkok, the very center of Asia Pacific. We have many partners that come from Thailand, Vietnam, Sri Lanka, Japan, Korea and many other countries."

Mr. Alessio Riulini Chief Sales Officer - Maschio Gaspardo Group | Managing Director - Maschio Gaspardo China & India



#### **DJI Agriculture (Thailand)**

"The exhibition this year is very impressive because it is the first international exhibition after the long period of COVID and today we have a lot of audiences here. Of course, DJI will attend AGRITECHNICA ASIA 2024."

Mr. Donnie Jia, Sales manager | DJI Agriculture (Thailand)



#### **Cambodia Business Association**

"This is a very great opportunity and interesting event with all the innovative technologies. We are here together with members from 18 Cambodian companies and we found many technologies that we can supply."

Mr. Sean Sophea | Cambodia Business Association



### WE THANK ALL EXHIBITORS AND VISITORS AND LOOK FORWARD TO **WELCOMING YOU IN BANGKOK AGAIN FROM 22 - 24 MAY 2024**

#### **SUPPORTER**







With support from



by decision of the German Bundestag

### **OFFICIAL CO-HOST**















#### **LAUNCH PARTNER**







#### **COUNTRY PARTNER**





**DLG International GmbH** 

Eschborner Landstr. 122 60489 Frankfurt/Main, Germany Tel. +49 69 24788-0 www.DLG-International.org



88 The PARQ, 4th FL, Ratchadaphisek Rd., Khlong Toei, Khlong Toei, Bangkok 10110, Thailand Tel. +662 111 6611 www.vnuasiapacific.com